IP Transactions

Leading Edge of Technology and Business

The Jones Day IP Transactions team works with industry players focusing on growth and innovation. Clients of all sizes seek our assistance on strategic matters involving all aspects of the technology product cycle, including:



Development, launch, and commercialization of new products and services



Sale and acquisition of key technologies



Entry into new industries and commercial sectors

Our Value

1. Our reputation is built around the ability to effectively and efficiently craft strategies to predict and navigate business, commercial, and relationship issues
2. We have scientific expertise and industry experience in life sciences, medtech, digital health, software, semiconductors, data, artificial intelligence and machine learning, and fintech, among other areas.
3. We excel at translating business goals with an eye at maximizing downstream opportunities while minimizing risk exposure.
4. We have negotiated on behalf of and against some of the largest companies in the life sciences and high tech industries.
5. Our professionals are located in key markets across the United States, Europe, China, Japan, and Australia, making us well-equipped to handle cross-border transactions.

What We Do

We assist companies in structuring and negotiating transactions to develop, acquire, and commercialize highly valuable technology and intellectual property assets, such as:

- Licenses and assignments, including patent, copyright, trade secret, and trademark
- Joint venture and strategic alliance relationships
- Collaboration agreements
- Asset transfers and technology spinouts
- Software and technology agreements, such as software licenses, SaaS agreements, and open source and AI counseling
- AI and data-related transactions and counseling, including AI development and deployment agreements and data licensing
- Life sciences transactions, including research and development, preclinical, and clinical stage agreements, co-development arrangements, and commercialization partnerships
- Agreements with universities, government entities, research centers, and standard-setting bodies
- Distribution, reseller, OEM agreements and other go-to-market partnerships
- Manufacturing and supply agreements
- Services, consulting, and other commercial agreements
- Outsourcing arrangements

KEY CONTACTS

To learn more about our Key Contacts, please click on their name for access to their Firm biographies. For additional information regarding our IP Transactions team, please reach out to your Jones Day contact or a team member below.

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