



One Firm WorldwideSM



NORDIC PRACTICE

Jones Day has counseled clients in a wide variety of matters in the Nordic countries for many years. We advise US, European and Asian clients with their investments in the region as well as Nordic companies in their international operations and capital markets activities. Thanks to our long history of involvement in the Nordic market, we offer our clients a broad spectrum of legal services, with a special emphasis on mergers and acquisitions, competition, general corporate and commercial law, banking and finance, labor and employment, intellectual property, real estate and international litigation and arbitration.

Jones Day is a fully integrated law firm, with more than 2,500 lawyers resident in 35 locations worldwide. Our clients benefit from the Firm's extensive international experience and can access the right legal resources from around the world whenever

required. Given our broad and diverse client base, our lawyers have in-depth knowledge and experience in a wide range of industries.

Our Nordic desk, which consists of more than 20 lawyers located in Atlanta, Brussels, Cleveland, Frankfurt, Houston, London, Los Angeles, Madrid, New York, Paris and Washington, brings together Jones Day lawyers from around the world with Nordic experience to ensure that the most up-to-date and relevant experience is made available to our clients.

A MULTIDISCIPLINARY APPROACH

At Jones Day, we believe that a multidisciplinary approach is the key to effectively anticipating and addressing the legal issues that our clients confront in connection with their international transactions.



For each assignment, we bring together the appropriate team of authorities within each legal area and jurisdiction involved in the matter, in order to address any and all issues that may come up.

Jones Day is well acquainted with highly recognized law firms in each of the Nordic countries but is not formally affiliated with any other law firm. We are therefore able to choose as needed among the best professionals in the countries where the Firm is not represented.

SELECTED EXPERIENCE

TRANSACTIONAL MATTERS (MERGERS & ACQUISITIONS, CAPITAL MARKETS)

Jones Day's Mergers & Acquisitions Practice is the largest single component of our nondisputes business and is among the largest M&A practices in the world.

Both Thomson Reuters and Bloomberg have ranked Jones Day No. 1 for number of M&A deals worldwide.

Jones Day's Capital Markets lawyers provide innovative and sophisticated solutions to clients with respect to securities offerings and compliance and governance matters around the globe.

- **Atlas Copco SA:** €18 million (US\$26.2 million) sale of Guimera S.A. to GAM Energía Alquiler de Maquinaria, S.L.
- **Bisnode AB:** Advice to Swedish company Bisnode AB in connection with the acquisition of two French companies, Directinet SA and Netcollections SAS.
- **Collectis:** Advised Collectis, a world leader in genome engineering listed on the Alternext market of NYSE Euronext Paris, in the acquisition of Cellartis, a Swedish company and the European leader in stem-cell-derived products and technologies, for €33.8 million in conjunction with a €50 million private placement subscribed by the Fonds Stratégique d'Investissement (FSI) and Pierre Bastid.
- **Danske Bank A/S:** €150 million (US\$197 million) of shares in a rights offering by Getinge, a Swedish health-care and life sciences equipment and systems provider.
- **Danske Markets and Handelsbanken Capital Markets:** €59.3 million (US\$78.4 million) rights offering by LifeCycle Pharma A/S, a Danish biopharmaceutical company listed on the OMX Nordic Exchange Copenhagen.
- **ElektA AB:** US\$125 million of Senior Notes in a private placement to U.S. institutional investors, through Bank of America Securities as placement agent.
- **Nokia Inc.:** Global information technology outsourcing agreement with HP (five-year term with a value of US\$553 million).
- **OE Holding SA:** Representation of the former Swedish shareholders of OE Holding SA in the divestiture of their shares in OE Holding to Recordati S.p.A.
- **Schibsted SAS:** Advised the Schibsted Media Group on a €33 million acquisition of a further minority interest in Infojobs SA.
- **The Sherwin-Williams Company:** Advice in connection with the worldwide acquisition from AB Wilh. Becker of Becker Acroma Industrial Wood Coatings, one of the largest manufacturers of industrial wood coatings globally and a technology leader in water-based, UV, and other wood coatings, headquartered in Märsta, Sweden.

ANTITRUST & COMPETITION MATTERS

The Jones Day Antitrust & Competition Law Practice consists of more than 85 advisors and litigators located in major business centers in Europe, North America and Asia. This

global integrated network is strong not only in quantity, but also in reputation, particularly in the key antitrust centers of Washington and Brussels.

- **Apple:** All regulatory issues raised by the launch of the iPhone in more than 40 countries in Europe, Africa and the Middle East, including Norway, Denmark, Finland and Sweden.
- **Electrolux AB:** US antitrust counsel in US\$168 million acquisition of Diamant Boart International S.A.
- **Sonera:** Representation of Sonera in defense of a complaint for abuse of collective dominant position.
- **UPM-Kymmene:** Appeal to the General Court of the European Union in the industrial-bag case.

LITIGATION AND ARBITRATION MATTERS

The Firm's Trial Practice and International Litigation & Arbitration lawyers number more than 500, including approximately 80 in Europe and 65 in Asia who also have cross-border litigation, arbitration and mediation experience.

- **AstraZeneca:** Representation of Astra in various IP and litigation matters.
- **Pharmacia AB:** Representation of Pharmacia AB (now Pfizer) in the French courts regarding alleged patent infringement in Sweden.
- **SEB:** Representation of the Swedish bank SEB in Paris court proceedings regarding various French legal matters.
- **Statoil/Norsk Hydro:** Representation of Norsk Hydro in three separate Stockholm-based ICC arbitrations under Norwegian law, introduced by three German companies for the determination of the price of gas in long-term agreements. The total amount in dispute is more than US\$1.5 billion.
- **Techsnabexport:** Successful representation of Techsnabexport (TENEX), a Russian state-owned company, in the Court of Appeal in Stockholm against an attempt by Globe Nuclear Services and Supply, USA (GNSS), to overturn a US\$1 billion arbitral award in TENEX's favor. In June 2007 Jones Day had acted as cocounsel to TENEX in the arbitration, in which the arbitrators also ordered GNSS to pay TENEX more than US\$6 million in reimbursement of TENEX's arbitration costs.



The lawyer contacts at our Nordic desk include (clockwise from top left) Bernard Amory, Anne-Cécile Hansson Lecoanet, Ralf Ek, Mason Cargill, Jere Thomson, Sigvard Jarvin, John Phillips and Linda Hesse. Their profiles and contact information can be found on our web site: www.jonesday.com.

GLOBAL REACH: 2,500 LAWYERS IN 35 OFFICES WORLDWIDE

Jones Day is One Firm Worldwide. The Firm ranks among the world's largest and most geographically diverse law firms, with a fully networked and balanced presence in the world's major economic and financial centers. As a full-service firm, Jones Day provides clients seamless global access to a wide range of legal services. Our award-winning client service focus means we bring the best of the Firm to every engagement—no matter where our clients are doing business.

ADDITIONAL INFORMATION

For additional information regarding our Nordic practice, please contact your principal Firm representative or one of the lawyers listed in this publication. General email messages may be sent using our "Contact Us" form, which can be found at www.jonesday.com.

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JONES DAY GLOBAL LOCATIONS

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HONG KONG

HOUSTON

IRVINE

LONDON

LOS ANGELES

MADRID

MEXICO CITY

MILAN

MOSCOW

MUNICH

NEW DELHI

NEW YORK

PARIS

PITTSBURGH

RIYADH

SAN DIEGO

SAN FRANCISCO

SÃO PAULO

SHANGHAI

SILICON VALLEY

SINGAPORE

SYDNEY

TAIPEI

TOKYO

WASHINGTON